

## SEPA Oy will have the world's most modern production line

**SEPA Oy will double its production and invests into a new production line. It will be ready for production in June and after it will reach the full capacity, production line will be the biggest one in Europe.**

SEPA Oy is the leading manufacturer of nail plate-structured roof trusses in Finland and already one of the biggest in the whole of Europe. It is a privately owned limited company founded in 1982. The company's factories are located in Keitele and Porvoo. In addition to the manufacturing of roof trusses, SEPA Oy also produces bridge moulds, wood concrete slabs, light structured slabs, PI beams, mansard roofs, open shelters for rubbish containers and fence elements.

SEPA Oy employs around 100

people. The annual production amount is around 190 000 roof trusses, which occupies over 30% of the market share in Finland. The main customers are house factories, building companies and wholesale businesses.

As the goal was for the new factory line to become the most modern in the world, the machines and equipment were planned together with the manufacturers. The capacity of the new factory line is around 200 000 roof trusses per year. The machines in the new factory line are completely new and mainly domestic. There are five manufacturers, one of them being Pinomatic Oy. According to Hannu Pellikka – Managing Director of Sepa Oy – it has been pleasant to work with the professionals of the field and the cooperation has been done in project timetable frames.



*SEPA Oy's deliveries are always in time.*



## Pinomatic Ltd Market leader in Finland

Pinomatic Ltd reached the milestone of 15 years of operations in summer 2003. The company had achieved a market leading position in its field in Finland. The company, which was founded by Matti Rantala in 1988, started off manufacturing electrical automation, control centres and logic programming for other machine construction suppliers.

Today, Pinomatic Ltd designs, manufactures and markets machinery for the furniture industry and construction carpentry and for the rapidly growing industry involved in the further processing of wood. The company has always been aware of the importance of development work and that is why more and more has been invested in development in recent years. Pinomatic participates actively in the development of new production methods together with its clients.

Pinomatic manufactures production lines and individual pieces of equipment that help improve the profitability and capacity of its clients. Areas of expertise include door and window

factories, furniture factories, glue-lam factories, panel furniture factories and mechanisation of surface finishing lines. All solutions are tailor-made and dimensioned according to the client's needs. Implementation combines finished products with customised solutions required by the client.

Conveyor machinery used in mechanical further processing has increased its position as a significant sector. The machinery comprises mechanisation equipment for fast optimal cross cutting saws, finger-jointing lines and planes.

Pinomatic Ltd has strengthened its expertise in the carpentry industry through the acquisition of the product rights of panel presses from LP-Innova. Pinomatic offers all-inclusive deliveries to glue-lam factories, covering the entire process required for transforming a batch of timber into a batch of glue-lam panels. Clients can also purchase various makes of wood

processing machinery via Pinomatic to be included in the all-inclusive delivery.

Managing Director Matti Rantala celebrated his 50th birthday at the beginning of March. His company now employs 29 people in facilities amounting to 2,500 square metres. An extension will be built for the facilities during the current year.



*Matti Rantala and a present from Pinomatic personnel for his 50th birthday.*

## Fine-Pine at a fast growing speed

The manufacturing of glued lam is a versatile process. Fine-Pine Oy in Eastern Finland has produced high quality pine glued lam for nearly a decade according to

customer requirements. Until now, annual production has reached about 5000 cbm, but due to the new investment last summer, annual production capacity and turnover

will now double. At full capacity, it is possible to reach an annual production of 15 000 cbm of glued lam, which makes Fine-Pine one of the ten biggest pine glued lam

producers in Finland. The plan is that Fine-Pine will reach this production level in three years.

The owner and Managing Director of Fine-Pine Oy is Raimo Kainulainen and the company has 25 employees. Work is carried out in two shifts. Glued lam is supplied to the biggest pine furniture manufacturers in Finland, InCap Furniture Oy and Havukainen Oy, and kitchen door manufacturer Lindell Components Oy.

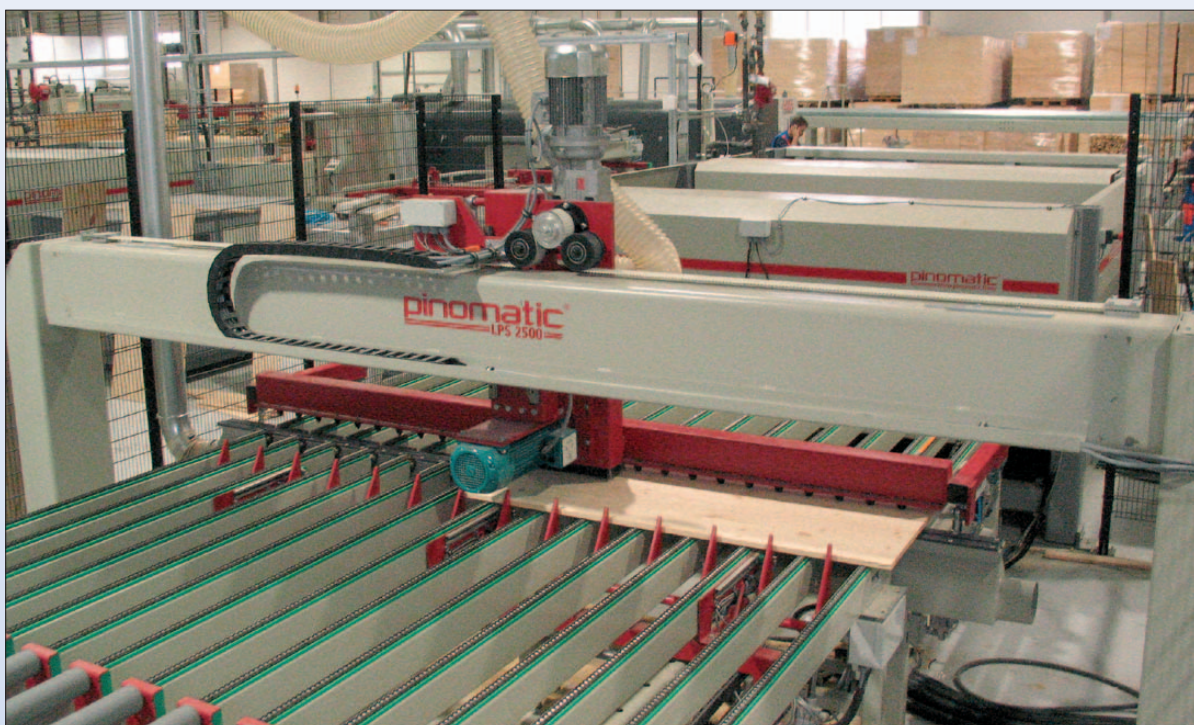
A large amount of glued lam is imported to Finland. There are strict market prices, which have to be reached in order to obtain business. If you are not able to reach these, you will lose the business, says director Kainulainen.

The automation level of the new production line has been taken as far as possible - only the sorters and the line manager are manual workers, otherwise the line is automated. This means that a cubic metre of glued lam now requires only half of the previous work costs. Thanks to the use of automation, difficult and testing work periods have become a thing of the past.



*Managing Director Raimo Kainulainen.*

Pinomatic Ltd supplied glue lam presses and the mechanisation for two gluing lines as well as mechanisation for a cross cutting saw line. There will be again a new project with Pinomatic Ltd this spring.



*Fine-Pine Oy's edge gluing line running.*

# Pinomatic Ltd acting in Spain

## Martin Putzbach working hard as an agent in Spain

Martin Putzbach from Barcelona has been familiar with INNOVA presses for a long time. He has sold several machines in Spain. Putzbach has worked with

woodworking machines for over 30 years and also has an agency for other important machines.

INNOVA presses have been sold as single machines or as a part of a whole production line, in which it has been possible to use

Putzbach's vast experience and know-how to the customer's advantage. He has an in-depth knowledge of modern production methods and also develops them together with the customers. Putzbach is reliable partner with many long-standing customer relationships.

## Maderas José Sáiz S.L. – Vast experience, high quality

One of the latest deals between Pinomatic Oy and Martin Putzbach is the delivery to Maderas José Sáiz S.L. Due to the fact that their products are delivered to the construction industry, this resulted in a high demand from the customer. Maderas José Sáiz S.L. had the opportunity to get to know our references (show sites) during his trip to Finland and was satisfied with the INNOVA presses.

Maderas José Sáiz S.L. has operated at primary and secondary level in the wood processing



industry for over 30 years. The company is situated on an industrial complex at San Vicente de Toranzo, Spain, and at Castets, France. Maderas José Sáiz S.L. has invested in automatic manufacturing processes and efficiency. Pinomatic Ltd's delivery consisted of an Innova LLP2500 edge gluing press with sorting table and gluing unit.

Maderas José Sáiz S.L.' boards for plank moulds are multipurpose and are used for lining on walls and ceilings in the construction of houses, industrial buildings and infrastructure works. They are made of top quality materials. Maderas José Sáiz S.L. also sells more than 250.000 m<sup>3</sup> unprocessed forestry products per year.

## Pinomatic Ltd Sponsors Athletics



Pinomatic Ltd has signed a sponsorship contract with a Finnish marathon runner Maija Oravamäki for the current year. Maija Oravamäki is one of the athletes who have already passed the A-level for the World Championships that are to be held in Helsinki this year. Maija has been running for fifteen years and this is her first year as a professional athlete. We are anxiously looking forward to Maija's competitions this summer and wish her the best luck!



Pinomatic Innova LLP2500.

## New Pinomatic Website



The new Pinomatic Ltd website will be launched soon! The site is clearly structured and all the products have their own role. The pages also include a photograph gallery of completed projects. The pages are made by Speaktaakkeli Ltd. You can visit our websites at [www.pinomatic.fi](http://www.pinomatic.fi) where also the new pages will be launched.

## Pinomatic Ltd – a supplier for door manufacturers

Pinomatic Ltd has operated closely with Finnish door manufacturers during the last 11 years. We have high-level references, not just a few projects for each company. We have completed altogether over 50 projects with Vest-Wood Group in Finland and Sweden, Matti-Ovi Oy and Viitapuu-Group. Pinomatic also have several projects with door component manufacturers and is currently working also with the window production industry.

Pinomatic Ltd is a company that looks after advantages to the customers. The business idea is to be competitive through strong R&D and to achieve long-term relationships with customers by completely meeting their needs. Every project has its own reason. The solutions that have been done earlier are not repeated in other production lines, as every customer has their own idea of how to



Pinomatic stacker and conveyor systems.

increase productivity and every production line is therefore unique! Pinomatic has delivered, for example, pressing lines, stackers and destackers for different

processing machines, packing lines and controlling centres. Pinomatic Ltd has solved numerous bottlenecks with practical production line improvements.

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