

## BOEN procured Pinomatic mechanisation equipment

Boen procured for its factory in Lithuania the first Pinomatic mechanisation equipment for the parquet production. Pinomatic's agent in Lithuania, Andrius Zuzevicius from UAB Singlis, visited Pinomatic factory with Boen's representatives in summer and soon later the sales contract was signed.

The Norwegian Boen Bruk AS began manufacturing mosaic and solid wood flooring in 1953 and the production developed into multi-layer prefinished hardwood flooring in 1966. Today the multi-layered hardwood flooring comes in a range of thicknesses from 3.7 to 23 mm. Boen's strengths are residential and commercial hardwood floors as well as floors for indoor



Andrius Zaikauskas (Boen Lietuva), Gintaras Mejeras (Singlis), Ville Hautanen, Tero Viertola (Pinomatic) and Andrius Zuzevicius (Singlis) observing the test-running of the line at Pinomatic.



Foto: Pëterin Kavakauppa

sports facilities.

Boen Corporate Headquarters are located in Tveit, Norway, while additional production sites exist in Russia, Lithuania, Norway and Germany.

### BOEN in Lithuania

Boen Lietuva is the largest hardwood lumber yard for hardwood production in the whole Baltic region. They supply products to both the hardwood flooring and furniture industry. The number of employees is around 700 and the turnover is about 30 million EUR.

Boen Lietuva has extensive kiln capacity and planes hardwood for hardwood flooring production. Finished engineered parquet

products are also manufactured in this factory. The annual estimated output of the Lithuanian factory is approximately 100.000 m<sup>3</sup> of raw material for hardwood flooring and furniture manufacturers.

The contract signed after the visit of Boen's Technical Director Jonny Dale and Boen Lietuva's Andrius and Arturas Zaikauskas to Pinomatic in summer concerned the delivery of a planing line's stacking equipment to BOEN parquet production line in the Lithuanian factory. The stacking equipment intended for small parquet components has the maximum capacity of 150 pieces per minute.

Boen Lietuva's Development Engineer Andrius Zaikauskas is

extremely satisfied with the delivery from Pinomatic. "Working with Pinomatic in this project was very pleasant. There are nice people working in the company, who are professionals of their field. Every detail in the contract was carried out carefully and without any problem", he tells. "After the installation, the stacking equipment has been running in three shifts. This has allowed us to transfer 9 people to other tasks in the production. It was a pleasure to cooperate with Pinomatic and I hope we will have a chance for this also in the future," Mr. Zaikauskas tells.

## Fenestra Alavus relies on the equipment of Pinomatic

Fenestra Oy is one of the major producers of windows and doors in Finland and in the Nordic countries. Pinomatic had a notable part in the automation of the window plant in Kuopio three years ago and has also made several deliveries to the door production of Fenestra.

Fenestra has five production plants in Finland, while the Estonian subsidiary has a window factory in Tallinn. In Finland, the production of windows is centred in Kuopio and Forssa, while the other three units are focused on door production. Fenestra provides employment to 750 employees and the annual turnover reaches around 110 million Euros. The annual output is over 220,000 windows and over 300,000 doors.

### Interior doors from the door factory in Alavus

The production of Fenestra interior doors is centred in a factory in

Alavus, which provides employment to 120 persons. The local Production Manager in Alavus is Juha Äijänaho, who also has influence on business operations as a member of the management group.

In the last few years Pinomatic has delivered equipment to the factory in Alavus in the framework of different projects. The deliveries have been both line deliveries and the deliveries of single machines, for example, in the factory in Alavus there are even nine Pinomatic 1900 stacking or stack unloading devices in use. Pinomatic has delivered also conveyor solutions for the painting line, feeding devi-

ces for planers, and a fitting and packaging line for panel doors.

Pinomatic's last deliveries were scheduled to autumn 2010. In September was installed Pinomatic equipment for stack unloading and planer feed. In December it will be the turn to deliver the mechanisation of a line of special doors, which includes a stacking device and other mechanisation solutions and conveyor equipment.

### Mechanisation solutions from Pinomatic

According to Juha Äijänaho, almost all the stacking and conveyor solutions in the factory have been delivered by Pinomatic, including the feeding devices for planers and the packaging line for panel doors. "We have chosen Pinomatic as our cooperation partner due to durable and reliable products and professional personnel,"

Äijänaho states. "For us it's important that the devices would endure continuous work in shifts, without faults and any unnecessary resulting line standstills. The delivery

schedules as well as other services have been fast and impeccable, adhering to what has been agreed," Juha Äijänaho finally notes.



Standing by a line Juha Äijänaho (left) and the operator of painting line Jari Kulha.



## Recognitions

**Pinomatic Oy** has a tradition of recognising its distinguished employees with the Cross of Merit of the Federation of Finnish Enterprises.

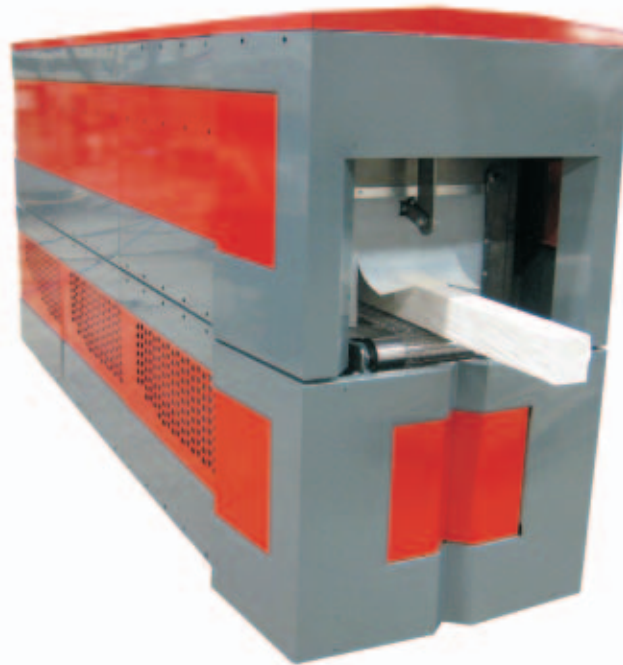
**Esa Uusi-Kokko** has worked for Pinomatic for 10 years. Esa is the Technology Manager of the company. His main work duties include the management of planning and product development, and the pre-planning of technical solutions. Esa initially joined the company as an equipment designer.

**Asko Palonkoski** has worked in his field in Pinomatic for a full decade. At the time Asko joined Pinomatic, bringing with him more than 20 years of experience in equipment installation, having since then been part of a majority of on-site installations at customers. Currently Asko is mostly focused on the mechanical assembly of equipment at the Pinomatic plant.

**Jarko Alanen** has worked for Pinomatic Oy for 10 years. He started as a mechanic of electrical and automation installations and has continued since with the same tasks. Jarko is a specialist of stackers and also carries out the mechanical assembly of stacking devices.

## Product News

### Shrink packing machine



The product family of the packing machines of Pinomatic Oy is expanding, as the product range will now include in addition to door packing lines also a new shrink packing machine for long articles. The equipment is also suitable for packing mouldings, panels, parquet and similar.

The new product will be available with two capacities, to meet the needs of the customer. The first machine is sold and will be delivered to the customer already this year.

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Pinomatic Ltd's customer magazine

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## Pinomatic employees

## Effective Planing Days at Pinomatic

At the end of the year, we had Effective Planing Days at Pinomatic from 29 Nov to 1 Dec 2010.

We presented the new Heavy line planing line to our customers. It will be delivered to our Finnish customers before the end of

this year. We also presented other new Pinomatic products, like the shrink-packing machine for long pieces.

During the three-day event, about 50 invited guests visited us. Thank you all for your participation!



*Jari Ylitalo from ColorLine and Kimmo Salmela from Kalajoen Puutuote watching the presentation together with Pinomatic's Ville Hautanen. Behind them Hannu Gröhn from Kuhmon AA-Puu and Ossi Koski from Arolan Höyläämö.*

## Hunters at Pinomatic

The employees of Pinomatic have various hobbies. There are also several hunters among them.

The personnel of Pinomatic includes active moose hunters, such as **Juha Pitkäranta**, **Janne Pääkkönen**, **Mikko Mäkelä** and **Tero Huhtala**. Juha, who works in product development and carries out commissioning tasks was hunting moose for the first time at the age of 15 and he also hunts deer, rabbits and grouse. The installation mechanic Janne has also hunted since he was 15 years old and besides moose he hunts deer, roe deer and sometimes also grouse. Mikko, who is a system programmer, has been hunting from a very early age, looking for moose, but also rabbits and game birds. The installation mechanic Tero applied for his hunting licence 13 years ago and is mostly hunting moose.

### Hunting and hunters in Finland

Hunting has always been an important part of the Finnish way of life. Even today the number of amateur hunters among our population

is around 300,000, which is 6 per cent of the population of our country, thus more than in any other European country in relation to the population.

Hunters can be found in all groups of population. The number of female hunters has also increased in the last couple of years and the number of active female hunters is more than 15,000.

In Finland the right of hun-

ting mainly belongs to landowners. However, they can rent their hunting right to hunting societies. These also take care of the practical arrangements of hunting, game-keeping, counting of game population and hunting surveillance. Hunters are required to hold valid licences and the shooting licence required for moose hunting, the number of which varies by regions. (www.riista.fi)



*Tero Huhtala (L), Janne Pääkkönen, Mikko Mäkelä and Juha Pitkäranta (R) ready for moose hunting.*



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